

DIAGEO SCOTLAND LIMITED - TRADE CUSTOMER AGREEMENT

This Trade Customer Agreement (**Customer Agreement**) is made between Diageo Scotland Limited, a company incorporated under the laws of Scotland with company registration number SC000750 at having its registered office at Edinburgh Park, 11 Lochside Place, Edinburgh, EH12 9HA ("**Diageo**") and the company or party stated below as Customer and is binding only when signed by both parties.

CUSTOMER

Trading Name:	Gate 1 Travel Ltd
Registered Name & Address:	455 Maryland Dr, Fort Washington, PA19034, USA
Trading Address <i>(if different to registered address):</i>	
Account contact <i>(Name, title, telephone, email)</i>	Anastasia Terzi UK Operations aterzi@gate1travel.com

This Customer Agreement incorporates Diageo's Trade Customer Terms and Conditions. If and to the extent that there is a conflict between this Customer Agreement and any provision of the Customer Terms and Conditions, this Customer Agreement shall prevail.

(A) Distillery

This Customer Agreement applies to all the Distilleries listed in Schedule 1 of this Agreement.

(B) Conditions of Credit

- Each Distillery shall invoice Customer once per calendar month for all client visits in that month.
- Payment of an invoice is due 30 days from the date of the invoice.
- Credit facilities may be withdrawn where the Customer's account is overdue.
- Diageo reserves the right to charge interest on accounts not settled within 30 days at the rate of 1.5% per month. The charge shall be effective from the date of the last statement on the whole amount outstanding. Interest shall be consolidated on 1 January each year. The rate of interest may alter periodically, and the new rate shall apply to accounts from the date of notification to the address of the Customer on this application.
- If Customer's account does not reach a minimum annual spend of at least [£3000] in any year, Diageo reserves the right to withdraw credit facilities.
- Diageo shall review credit facilities on an annual basis and reserves the right and discretion to withdraw credit facilities at any time.

(C) Rates and prices

The Rates and prices shall be as listed in Schedule 2 of this Agreement.

- Diageo shall be entitled to vary the above rates each year, by notice to the Customer.

(D) Additional terms

Additional terms shall be listed in Schedule 2 of this Agreement.

(E) Termination


- i. Either party may terminate this Agreement by giving 1 months' notice in writing to the other.
- ii. Termination shall not affect the Customer's liability to pay all amounts due for visits prior to termination.

Agreement and acceptance

I have read and agree the above conditions and rates, and to Diageo's Trade Customer Terms & Conditions.

**Signed for and on behalf of Diageo by
its duly authorised representative:**

Name:

DocuSigned by:

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Graeme R Marchbank

Title:


Global Category Manager,

Date:

1/24/2023

**Signed for and on behalf of Customer by
its duly authorised representative:**

Name:

DocuSigned by:

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Anastasia Terzi

Title:

UK Operations

Date:

1/24/2023

Schedule 1

Distillery name & address	Johnnie Walker Princes Street, 145 Princes St, Edinburgh EH2 4BL
Contact details for bookings	reservations.jwps@diageo.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Blair Athol Distillery, Pitlochry, PH16 5LY
Contact details for bookings	Blair.athol@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Caol Ila
Contact details for bookings	caolila@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Cardhu
Contact details for bookings	cardhu@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Clynelish
Contact details for bookings	clynelish@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Cragganmore
Contact details for bookings	cragganmore@malts.com
Confirmation deadline for final booking numbers (refer to section 2 of the Trade Customer Terms & Conditions)	48 hours in advance of booking

Distillery name & address	Dalwhinnie Distillery, Dalwhinnie, Inverness-shire PH19 1AA,
Contact details for bookings	dalwhinnie@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Glenkinchie Distillery, Pencaitland, Tranent East Lothian, EH34 5ET
Contact details for bookings	glenkinchie@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Lagavulin
Contact details for bookings	lagavulin@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Oban
Contact details for bookings	oban@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Royal Lochnagar
Contact details for bookings	Royal.lochnagar@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	The Singleton of Glen Ord Distillery
Contact details for bookings	glenord@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Distillery name & address	Talisker
Contact details for bookings	talisker@malts.com
Confirmation deadline for final booking numbers <i>(refer to section 2 of the Trade Customer Terms & Conditions)</i>	48 hours in advance of booking

Schedule 2

Distillery Name: Johnnie Walker Princes Street				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Journey of Flavour - 90 min	1-22pax	£28	£22.50	
	Private Tour (upto 22pax)	£550	£495	
Journey of Flavour - 60 min	Group Tour (upto 24pax)	n/a	£16:50	
Whisky Makers' Cellar	1-16 pax	£95	£85	
Whisky Explorers at the Explorers' Bothy	1-20 pax	£35	£32	
Johnnie Walker History Adventure	1-8 pax	£50	£45	
The Customer shall not be entitled to complimentary tour places on experiences at Johnnie Walker Princes Street.				

Distillery Name: Blair Athol				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Distillery Tour – Exclusive to Travel Trade – bookings 9am to 13:30 only	1-18 pax	N/A	£10	Min charge 14 pax equivalent £140
Blair Athol Signature Tour	1-12 pax	£17	£14.50	private group price £174
Blair Athol Allt Dour Tour	1-6 pax	£40	£36	
Cask & Cocktail Experience	1-6 pax	£80	£76	
The Customer shall be entitled to one complimentary tour place per private group (min 14 pax) for a driver, guide/tour leader.				

Distillery Name: Caol Ila				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Flavour Journey Tour	1-12 pax	£20	Rack rate applies	
Spirit of Smoke: Cask Draw & Tasting	1-12 pax	£60	Rack rate applies	
Taste of Islay	1-10 pax	£90	Rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Cardhu				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Cardhu Flavour Journey	1-14 pax	£19	£16	
The Express Tasting, a Travel Trade Exclusive	Max 20 pax	N/A - Travel Trade Exclusive	£13	
Guess Dhu Tour & Tasting Challenge	1-14 pax	£22	£19	
Cardhu Collection Tour	1-14 pax	£27	Rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Clynelish				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Clynelish Flavour Journey	1-12 pax	£19	£16	
The Express Taste	1-12 pax	£15	Rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Cragganmore				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Taste of Speyside	1-12 pax	£16	£14	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Dalwhinnie				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Distillery Tour – Exclusive to Travel Trade groups (mornings only)	14-18 pax	N/A	£12	Min charge 14 pax equivalent £168
Dalwhinnie Whisky & Chocolate Masterclass Experience	1-12 pax	£14	£12	£144
Dalwhinnie Distillery Tour & Masterclass	1-12 pax	£17	£14.50	£174
Dalwhinnie Expressions Tour & Masterclass Experience – FIT & Group	1-8 pax	£45	£41	£328
The Customer shall be entitled to one complimentary tour place per private group (min 14 pax) for a driver, guide/tour leader. A free engraved glass is given to each guest as part of their tour experience.				

Distillery Name: Glenkinchie				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Glenkinchie Flavour Journey	1-12 pax	£19	£16	£192
Travel Trade Exclusive Tour (mornings only)	12-18 pax	N/A	£14	min charge 12pax equivalent of £168
Travel Trade Exclusive Tutored Tasting (mornings only)	12-40 pax	N/A	£12	min charge 12pax equivalent £144
Glenkinchie Flavour & Cask Experience	1-8 pax	£45	£41	£328
Behind the Scenes Tour	2-8 pax	£135	£128	
Glenkinchie Distillery after Dark	Min 8/max on request	£110	£105	min charge 8pax equivalent £840
The Customer shall be entitled to one complimentary tour place per private group (min 14 pax) for a driver, guide/tour leader. All experiences can be secured as Private when purchasing the max capacity indicated.				

Distillery Name: Lagavulin				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Lagavulin Classic Tour	1-12 pax	£22	Rack rate applies	
Lagavulin Tasting Experience	1-12 pax	£17	Rack rate applies	
Cask Strength Tasting	1-12 pax	£32	Rack rate applies	
Lagavulin Distillery Exclusive Experience	1-12 pax	£105	Rack rate applies	
Warehouse Experience	1-40 pax	£38	Rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Oban				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
A Taste of Oban	1-16 pax	£20	Rack rate applies	
Oban Distillery Tour	1-12 pax	£22	Rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Royal Lochnagar				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
The Expressions Tour	1-12 pax	£20	£17	
The Express Tasting, a Travel Trade Exclusive. available at 9.45am (Monday-Sunday)	16-32 pax	N/A	£12	Min charge 16 pax equivalent £192
The Warehouse Tasting	2-20 pax	£40	£36	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: The Singleton of Glen Ord Distillery				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Distillery Tour	1-16 pax	£20	£17	Min charge for private tour £272
Pairing Experience	1-12 pax	£60	Rack rate applies	
Malt to Cask	1-12 pax	£250	Rack rate applies	
The Express Tour, a Travel Trade Exclusive	1-16 pax	N/A	£10	min charge 16 pax equivalent £160
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				

Distillery Name: Talisker				
Experience	Capacity	Public Rate	Trade Rate	Private Group price or comment
Distillery Tour	1-16 pax	£20	rack rate applies	
Made by the Sea	1-22 pax	£15	rack rate applies	
Cask Tasting - rare and exclusive	1- 18 pax	£150	rack rate applies	
Complimentary tour place for a driver, guide/tour leader at the discretion of the distillery				